



## Seminar: Essentials of International Organizational Behavior

### Time and Place:

Tuesdays 10.15 a.m. to 12:45 p.m. in Building 22–A128

### Credit Points:

A successful completion of the seminar grants 6 ECTS credits (for **B.Sc. students**)

### Content:

Organizational behavior studies the influence that individuals, groups, and organizational structure have on behavior within organizations with the goal of improving effectiveness. The seminar examines differences in international organizational behavior by connecting the topic to the study of cultures.

### Structure of the Seminar:

Each team (groups of two to three students) prepares a **team seminar paper** introducing one of essential topics of international organizational behavior.

The seminar papers should focus on the following aspects:

- Introducing the chosen core OB topic.
- Discussing possible international (cultural) challenges with respect to the topic.
- A comparison of the particular OB practice in at least two countries as well as the resulting management implications.

### Seminar Papers:

The seminar papers will be written in teamwork in teams of two to three students.

- The team can choose to get a team grade or each student can receive an individual grade for his/her performance. In case the team decides for individual grades, the team should identify in the seminar paper which student wrote which part of the paper.
- The team paper will cover around 12 pages per team member, additional 1–2 pages for a common introduction, and additional 1–2 pages for a common conclusion.
- Use the “Guidelines for Academic Paper Writing” for formatting your paper.
- The seminar papers (+ an electronic version of the paper) are always due the Friday before the presentation by noon in room E108.

### Contact:

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### Seminar Presentations:

Each team will present the results of their research project. The presentation is limited to 15 minutes per student (a team of 3 students would accordingly have a total presentation time of 45 min.) excluding discussion.

### Grading:

Seminar paper	60%
Presentation	30%
Contributions to classroom discussion (Plagiarism leads to grade 5)	10%

### Topics:

Each team should choose one of the following topics. For each topic, independent literature research (search especially for journal articles) is required, however, some supporting literature is provided. In addition, each team should find an attractive title for their seminar paper.

#### *Individual*

*Topic 1: Personality Traits and Work Values*

*Topic 2: Motivation*

*Topic 3: Moods and Emotions*

#### *Group*

*Topic 4: Teams*

*Topic 5: Leadership*

*Topic 6: Conflict and Negotiations*

#### *Organization*

*Topic 7: Structure*

*Topic 8: Organizational Change*

### Literature for all topics:

- Adler, N. J. (2008), International Dimensions of Organizational Behavior, 5<sup>th</sup> Edition, South–Western, Australia etc. (or the 4<sup>th</sup> Edition)
- Francesco, A. M./Gold, B. A. (2005), International Organizational Behavior. Text, Cases, and Exercises, 2<sup>nd</sup> Edition, Pearson – Prentice Hall, Upper Saddle River.
- Robbins, S. P./Judge, T. A. (2010),: Essentials of Organizational Behavior, 10<sup>th</sup> Edition, Pearson, Boston etc.

**All of the readings are available at the University Library!**

**Schedule:**

<b>Session</b>	<b>Date</b>	<b>Topic</b>
1	13. October 09	Introduction: <ul style="list-style-type: none"><li>• What is Organizational Behavior?</li><li>• Structure of the Seminar</li></ul> Assignment of Seminar Topics
2	20. October 09	Team Work - No Class
3	27. October 09	Presentation of Paper Ideas (structure) Academic Paper Writing
4	3. November 09	Team Work - No Class
5	10. November 09	Team Work - No Class
6	17. November 09	Team Work - No Class
7	24. November 09	Paper Presentation - Team 1 and Team 2
8	1. December 09	Paper Presentation - Team 3 and Team 4
9	8. December 09	Paper Presentation - Team 5 and Team 6
10	15. December 09	Paper Presentation - Team 7 and Team 8 Recap of the Seminar